## UPDATE LAYHER

**VISIT US** 

- at a Layher Open Morning near you (see Page 5)

> - at ScaffEx24 -Belfast 29.11.24



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Continued from Page 1 Elevating excellence: Layher UK's strategic shifts for growth



**Sean Pike**Managing Director
Layher Limited

In an exclusive interview,
Sean Pike, Managing Director
at Layher UK, spoke with
Scaffmag.com editor, Daniel
Norton, offering an insightful
glimpse into the company's
strategies for the years
ahead - and says that helping
customers to grow their
businesses through strategic
partnership remains key.

- recently undergone some fundamental management changes and new appointments and hinted that 2024 will be a year of growth for the company. Can you provide some insights into the rationale behind these changes and how they fit into the company's overall growth strategy?
- **SP:** We are committed to building a team that can deliver our growth strategy and ambitious plans.

We will very much be focused on being agile in our turbulent and everchanging industry. Being at the forefront of innovation whilst providing trusted services is a balance we pride ourselves on delivering. Our primary focus will always be on providing the turnkey service our customers greatly rely on.

- Layher UK as Operations
  Director in 2022. Could
  you share the impact she
  has had on the company's
  operations and what her
  role will be in driving
  growth in 2024?
- months, Katherine has focused on aligning our depots to operate as one Layher UK, removing aspects of silo working and identifying opportunities to improve service and meet our customers' needs.

For instance, the development of our rental hub in West Brom has been a concept that Katherine has worked with the team to implement. Katherine is passionate about making sure Layher is accessible to all, and our Allround Rent-to-Try option is growing and evolving. She is currently leading the transition into a new Microsoft business operating system, improving every aspect of our sales processes, finance, warehouse functionality & CRM operation.

You will only sometimes see Katherine customer-facing, as she will be focusing on supporting all our teams to deliver the best possible service for our customers.

Ist year, Anita Singh now holds the position of Technical Director. Under her leadership, what specific initiatives or innovations can we expect, and how do they relate to Layher UK's growth plans?

with our customers over many years at Layher, Anita is now ideally placed to develop and grow a team of talented engineers.

She has listened to what needs to be improved within our service and is leading the most extensive change programme

Layher's technical team has seen in 25 years.

Anita is passionate about CPD and supporting our experienced team through continuous improvement and chartership. Her team is the only technical team that designs Layher, and only Layher projects 24/7. She is also setting up initiatives to ensure Layher UK is at the forefront of new design innovations, such as introducing 3D scanning as standard.

She will work closely with our design and innovation team at our global head office in Germany to deliver this continuous improvement.





announced as Layher
UK's new Brand
Ambassador earlier this
year. Could you tell us
more about his role?

be working with Des, who, with his years as an industry leader, will give insight into specific areas. These include the scaffolding contractor's unique requirements, the Allround system's benefits versus tube and fitting, and his familiar history with the contracting hire business to support the development of our rental hub.

Des will be completing regular workshops with our key sales team to share his commercial experience and meeting customers to share his significant first-hand knowledge and benefits of using the Layher system.

- that Ben Beaumont,
  Director of the Temporary
  Works Forum and MD of
  Elevation 81, is working with
  Layher UK in an advisory
  role for the Technical Design
  Department. How might
  his expertise contribute
  to Layher's growth?
- grow and take on more challenges, we have listened to them and realised that we need to change the way our technical department functions in order to

meet the needs of our customers.

We have been discussing for many months how to implement a new commercial process to meet those required demands. With his industry expertise and years of business leadership, Ben is ideally placed to support Layher through this growth period, working with the leadership team to develop our strategy and break down the key elements of a new commercial process and how it would be implemented successfully.

- UK plan to maintain a competitive edge in the scaffolding industry?
- concentrate our efforts on ensuring we deliver consistency of quality, service, solutions, support and depth of supply.

We will remain focused on what we do best: ensuring our vision, values and purpose are part of everything we do. Our main objective will always be to help our customers grow their businesses through our strategic partnership. Their success is our success!

## OPEN MORNINGS BRING CUSTOMER SOLUTIONS TO REGIONAL LAYHER DEPOTS

As part of Layher UK's strategy to reach busy scaffold customers, Layher's Open Morning events at regional venues are proving to be both highly popular and productive.

Sean Pike, Layher's UK MD, hosted the opening event at the Leytonstone premises of Simian Risk - Layher's partners in scaffolding construction safety and training. Visitors were joined by Layher technical, engineering and financial experts who presented our latest solutions and product innovations, and also learned from our Brand Ambassador, Des Moore, about the wide-ranging commercial benefits that can flow from employing the Allround System in projects of any size.

After taking in well-earned breakfast rolls and warm drinks, live demonstrations of Layher equipment, LayPlan VR, and CISRS SSPTS training schemes, the morning's activities were wrapped up with a lively and informative Q&A session.

There's a forthcoming event near you - and you're invited. Contact us for details.

#### 03.09.24

Layher Eggborough Depot, DN14 0JT

#### 26.09.24

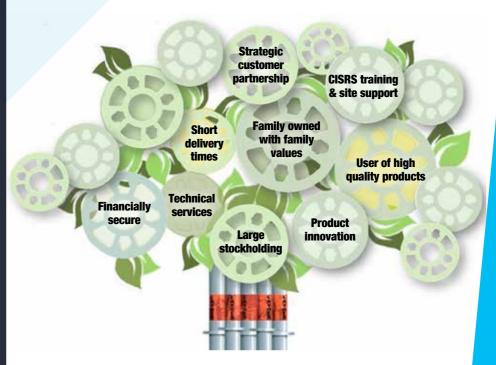
Layher Livingston Depot, EH54 5BY

#### 08.10.24

Layher West Bromwich Depot, B70 OUD

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# LAYHER HAS COMPLEX CHALLENGES COVERED

A refurbishment project involving stringent security measures and complex operational considerations is underway at the heart of BAE Systems' Broad Oak facility in Portsmouth, ensuring the modernisation and functionality of a high-security office building.

Liddiard Scaffolding Ltd utilised the versatile Layher Allround and Keder Roof scaffolding system on the "Bldg 49 Refurbishment" project, which is being managed by Fifth Elevation.

Steve Chipps, Senior Estimator at Liddiard Scaffolding, comments that their objective was "to facilitate safe access for window replacements, internal refurbishments, and the installation of a temporary roof for weather protection during roof surface replacement."

The scale of the project is substantial, with a building perimeter stretching 138m and ten lifts installed. Notably, sections of the scaffold towered up to 35m.

With stringent security protocols in place within the BAE facility, Chipps emphasises, "Planning was paramount, requiring advanced security clearances for operatives and meticulous coordination for material deliveries and storage."





Layher Allround System was selected by Fast Fix Scaffolding, working in partnership with main contractor Clarke Roofing Southern Ltd, in their task to renew the roof and vertical tiling at the London Temple of the Church of Jesus Christ of Latter-Day Saints – known as the Manor House – in Newchapel, Surrey.

The Manor House required a comprehensive roofing restoration, but the building was to remain operational throughout the process.

Sean Elliott, Managing Director of Fast Fix Scaffolding, outlined the complexities:

"The size of the clear span for the temporary roof was a significant challenge. Yet, the Layher Keder Roof XL System offered a seamless solution."
This was supported by
Layher UK's expertise,
provided by Aleena Abnett
in Layher's Letchworth
engineering office.

The Layher system was able to accommodate site access constraints, meet operational requirements, enable easy installation and provide

the capacity to span large areas without compromising structural integrity.

Elliott added, "The entire scaffold, with its protective sheeting and the temporary roof, was a testament to the Layher System's capability to adapt to the demanding

Due to height and width restrictions, smaller scaffold components were employed for easy unloading and distribution through a limited archway entrance with a small telescopic forklift to minimise manual handling as far as possible.

"The collaboration between Fast Fix Scaffolding, Clarke Roofing, and Layher was instrumental in navigating the project's challenges, from safety and public access," Elliott noted, adding "This project reaffirmed the importance of pre-planning and collaboration.
The Layher System, particularly the Keder Roofing XL
System, was instrumental in our ability to deliver a high-quality solution efficiently."

The success of this project lies not only in preserving a building but also in advancing scaffolding solutions for complex architectural endeavours.



# LAYHER MAGIC ON THE HOGWARTS EXPRESS BRIDGE

In the North Yorkshire Moors, historic Goathland Station, loved by Harry Potter fans worldwide as a backdrop for the Hogwarts Express, recently underwent structural renovation.

BS Scaffolding Ltd - under the guidance of Vertex Construction - faced the challenge of providing a work platform for the bridge restoration, while ensuring public safety and access within this bustling tourist hub.

The four-day project aimed to install steel beams to support both pedestrian and future vehicular traffic. Given the bridge's structural fragility and its crucial role as an access point to Goathland train station, it was vital to maintain uninterrupted pedestrian traffic.

The Layher scaffolding system was chosen for

its robust yet lightweight structure, ideal for the sensitive environment of the bridge and to ensure safety amid the constant flow of tourists drawn by the bridge's fame.

Craig Smith, Managing Director of BS
Scaffolding Ltd said that, "The bridge's weak
structure required a scaffolding solution
that could reduce the overall load without
compromising stability. Layher's system was
perfect due to its large bay sizes and high
load-bearing capacity, which significantly
minimised the material needed onsite."

Paul Hurst, Layher Senior Engineer from our Eggborough engineering office, put forward an innovative solution: TwixBeam and FlexBeam used in combination to create an underdeck access platform. This allowed the team to span significant distances while creating a suspended platform with ample headroom for pedestrians, ensuring minimal disruption during the installation.

Safety measures were meticulously planned, including integrating life jackets for water work and tethering tools and updating rescue plans specific to the Layher system.

"Safety is non-negotiable, even when under tight schedules. Our strict adherence to the SG4:22 safety guideline and the bespoke Layher design to accommodate the bridge's safe working load was fundamental," Smith added.



# LAYHER ENGINEERING INNOVATION SUCCEEDS AT UNIVERSITY

At the University of Oxford, a new stateof-the-art humanities building is taking
shape, featuring a 500-seat concert hall,
lecture rooms, and study spaces. At the
core of this ambitious project - led by Laing
O'Rourke - lies an extraordinary scaffolding
access solution for the construction
of the auditorium's intricate ceiling,
undertaken by H&H Contract Scaffolding
Ltd with the support of Layher UK.

Layher's solution – designed by Jon Armitage, Design Engineer at Letchworth – comprised a hanging scaffold platform measuring 15m x 24m, suspended with remarkably minimal support. The platform was suspended directly from the concrete roof slab via preformed lighting holes – an approach which freed up valuable ground-level space, enabling construction work to continue unhindered. Extensive use of modelling software ensured every element was seamlessly integrated for optimal stability and functionality.

Layher's innovative TwixBeam and FlexBeam integrated with standard Layher steel decks provided the 'backbone' for the suspended working platform. To ensure safe and efficient assembly, the entire scaffold was designed to be erected from spider MEWPs, and materials were craned into the concert hall before the roof slab was completed.

H&H Contract Scaffolding Ltd worked closely with Perry Todd, Layher's After Sales Specialist Support provider, at Layher's UK headquarters in Letchworth on a prebuild test of the scaffold design. H&H Scaffolding's team were able to work through the plans and assemble the structure on the ground under controlled conditions before the actual installation began on site.

The Layher beams offer exceptional load-bearing capacities and integrate seamlessly with the Allround system to create expansive working platforms that can handle significant weight, whilst providing additional flexibility and solutions to difficult aspects of any site requirements

Andy Thomas, Managing Director of H&H
Contract Scaffolding Ltd commented:
"The Layher system and both the Flex beam
and Twix beam are fantastic bits of kit.
Layher UK have supported us every step of
the way – from the incredible engineering
of the scaffold design to the support we
received in understanding what can be
achieved with the Flex and Twix beams
with creating a test rig at Letchworth."





## WELCOME TO OUR LATEST CUSTOMER SUPPORT TEAM APPOINTMENTS

**HEATH BROWN** 

We are delighted to have Heath
Brown and his vast knowledge
of the Allround system
back in our Layher team,
based in Eggborough.

Returning as Regional Sales

Manager (North UK), Heath will

work with existing Area Sales Managers
and SMEs from Leicestershire in England

and northwards across the Scottish regions, and continue to use his many years' experience in site support of new and existing customers on a regional basis.

#### **FRANCIS CABUNOC**

We are also glad to welcome back 'Frankie' as part of our Eggborough team, now in the elevated position of Senior Engineer.

Also at our West Bromwich Depot...



Kris Foley
Depot
Controller



**Joseph Addae**Depot Supervisor,
Rental Hub



Joe Hackman Yard Operative

... at Letchworth HQ ...



Katie Tompkins Accounts Assistant



Jordan Hallett Logistics Operative

... and SME Business Development Managers working across the UK



David Perkins



Lloyd McKenzie



Daniel
Bowler
London/
South East

AND NOT FORGETTING OUR NEWEST ARRIVALS...!



The past, present and future of system scaffolding





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